

COST CENTER	GL ACCOUNT	Budgeted Income	Actual Income	Budgeted Expenses	Actual Expenses	Budget Total	Actual Total
<b>Advertising &amp; Sponsorships</b>							
	Cheer Sales	\$ 500.00					
	Game Day Program Sales	\$ 9,100.00					
	Package Sales (Corporate)	\$ 30,000.00					
	Senior Memory Package	\$ 1,200.00					
	Advertising Signage & Banners			\$ (3,300.00)			
	Ask Packages (Corporate)			\$ (150.00)			
	Marketing			\$ (500.00)			
	Program Printing Expenses			\$ (5,700.00)			
	Senior Signage & Banners			\$ (2,100.00)			
	Thank You Gifts (Corporate)			\$ (600.00)			
		<b>\$ 40,800.00</b>	<b>\$ -</b>	<b>\$ (12,350.00)</b>	<b>\$ -</b>	<b>\$ 28,450.00</b>	<b>-</b>
<b>APC (Weight Room)</b>							
	APC Donations (Spring Nutrition)	\$ 2,400.00					
	Kitchen Equipment & Supplies						
	Maintenance						
	Spring Nutrition			\$ (5,500.00)			
	Weight Room Equipment & Supplies			\$ (500.00)			
		<b>\$ 2,400.00</b>	<b>\$ -</b>	<b>\$ (6,000.00)</b>	<b>\$ -</b>	<b>\$ (3,600.00)</b>	<b>-</b>
<b>Banquets</b>							
	Freshman Banquet Tickets	\$ 2,000.00					
	JV/Varsity Banquet Tickets	\$ 7,000.00					
	Freshman Decorations						
	Freshman Coach Gifts			\$ (500.00)			
	Freshman Food & Drinks			\$ (2,000.00)			
	Freshman Printing			\$ (25.00)			
	Freshman Trophies (Awards)			\$ (100.00)			
	Senior Gifts			\$ (2,100.00)			
	JV/Varsity Decorations			\$ (500.00)			
	JV/Varsity Coach Gifts			\$ (1,800.00)			
	JV/Varsity Printing			\$ (50.00)			
	JV/Varsity Trophies (Awards)			\$ (500.00)			
	JV/Varsity Venue			\$ (12,000.00)			
		<b>\$ 9,000.00</b>	<b>\$ -</b>	<b>\$ (19,575.00)</b>	<b>\$ -</b>	<b>\$ (10,575.00)</b>	<b>-</b>
<b>Boosters</b>							
	Memberships (Booster Club)	\$ 6,500.00					
	Parking	\$ 2,200.00					
	Seats	\$ 8,900.00					
	Decals			\$ (250.00)			
	Seat Name Supplies			\$ (200.00)			
		<b>\$ 17,600.00</b>	<b>\$ -</b>	<b>\$ (450.00)</b>	<b>\$ -</b>	<b>\$ 17,150.00</b>	<b>-</b>
<b>Coaching</b>							
	Clinics & Seminars			\$ -			
	Coach Uniforms			\$ (3,500.00)			
	Saturday Film Sessions						
	Spring Training Coaches			\$ (4,000.00)			
	Stipends			\$ (22,000.00)			
		<b>\$ -</b>	<b>\$ -</b>	<b>\$ (29,500.00)</b>	<b>\$ -</b>	<b>\$ (29,500.00)</b>	<b>-</b>
<b>Equipment</b>							
	Inflatable Donations / Rental	\$ 200.00					
	Footballs			\$ (1,500.00)			
	Field Equipment			\$ (4,000.00)			
	Helmets, Parts, Decals, Repairs (school owned)			\$ (3,000.00)			
	Shoulder Pads			\$ -			
	Repairs			\$ (1,000.00)			
	Player Equipment & Supplies			\$ (2,000.00)			
		<b>\$ 200.00</b>	<b>\$ -</b>	<b>\$ (11,500.00)</b>	<b>\$ -</b>	<b>\$ (11,300.00)</b>	<b>-</b>
<b>Events</b>							
	Kick-Off BBQ / Fiesta Tickets	\$ 3,000.00					
	Decorations for Fiesta			\$ (500.00)			
	Senior Night			\$ (300.00)			
	Picture Day			\$ (200.00)			
	CIF (Student tickets / props)			\$ (1,000.00)			
	Event Printing & Signage			\$ (100.00)			
	Field Clean-Up Supplies			\$ (600.00)			
	Event Food Purchases			\$ (5,000.00)			
	Events Miscellaneous Costs			\$ (150.00)			
		<b>\$ 3,000.00</b>	<b>\$ -</b>	<b>\$ (7,850.00)</b>	<b>\$ -</b>	<b>\$ (4,850.00)</b>	<b>-</b>
<b>Football Program</b>							
	Player Contributions	\$ 60,000.00					
	Game Day Nutrition			\$ (4,000.00)			
	Passing Leagues			\$ (600.00)			
	Team Meals			\$ (5,000.00)			
	Player Development			\$ (5,500.00)			
		<b>\$ 60,000.00</b>	<b>\$ -</b>	<b>\$ (15,100.00)</b>	<b>\$ -</b>	<b>\$ 44,900.00</b>	<b>-</b>
<b>Fundraising</b>							
	Community Donations Misc	\$ 3,000.00					

Escrip (Ralphs, Amazon)	\$ 1,000.00				
eTeamSports Fundraiser (Spring Fundraiser)	\$ 34,000.00				
Golf Ball Drop Opt Out (Fall Fundraiser)	\$ -				
Golf Ball Drop Sales	\$ 5,000.00				
Matching Donations	\$ 2,500.00				
PFAN Income (Spring Fundraiser)	\$ 12,000.00				
Restaurant Nights	\$ 450.00				
Silent Auction	\$ 8,000.00				
Taste Misc. Income	\$ -				
Taste Opt out	\$ 1,000.00				
Taste Ticket Sales	\$ 18,900.00				
PFAN - Taste of Aliso Niguel			\$ (18,900.00)		
Taste of Aliso - Silent Auction			\$ (300.00)		
Winner Payments - Mania / Golf Ball Drop			\$ (1,000.00)		
Sales Prizes			\$ (650.00)		
eTeamSports Service Fee			\$ (4,200.00)		
Golf Ball Drop Service Fee			\$ (1,500.00)		
Fundraising Miscellaneous Costs			\$ (500.00)		
	\$ 85,850.00	\$ -	\$ (27,050.00)	\$ -	\$ 58,800.00

**Operations**

Interest	\$ -				
Accounting Fees			\$ (1,100.00)		
Banking Fees			\$ (100.00)		
BOD Uniforms			\$ (280.00)		
Business Registration Fees (Annual fee)			\$ (150.00)		
Communications (Constant Contact / Zoom/DropBox)			\$ (900.00)		
Insurance			\$ (2,000.00)		
Merchant & PayPal Fees			\$ (6,500.00)		
Other Miscellaneous Expenditure			\$ (100.00)		
Petty Cash			\$ -		
Postage			\$ (300.00)		
Taxes			\$ (100.00)		
Website			\$ (250.00)		
	\$ -	\$ -	\$ (11,780.00)	\$ -	\$ (11,780.00)

**Photography & Videography & Game Communication**

Social Media			\$ (2,200.00)		
Camera Systems & Communica			\$ (3,300.00)		
Varsity Game Day Photographer			\$ (3,600.00)		
	\$ -	\$ -	\$ (9,100.00)	\$ -	\$ (9,100.00)

**Player Gear & Spirit Wear**

Online Store Percentage Income					
Spirit Wear Sales Income					
ANHS Staff Shirts			\$ (1,500.00)		
Spirit Wear Purchase Costs					
Spirit Wear Supplies			\$ -		
	\$ -	\$ -	\$ (1,500.00)	\$ -	\$ (1,500.00)

**Snack Bar**

Food Sales	\$ 17,000.00				
Snack Bar Equipment			\$ (500.00)		
Snack Bar Food & Beverages			\$ (5,800.00)		
Snack Bar Supplies			\$ (500.00)		
	\$ 17,000.00	\$ -	\$ (6,800.00)	\$ -	\$ 10,200.00

**Summer Camp**

Summer Camp Player Payments	\$ 40,000.00				
Summer Camp Coaching Fees			\$ (45,000.00)		
Summer Camp T-shirts/practice shirts			\$ (2,700.00)		
Summer Camp - Misc Costs			\$ (100.00)		
	\$ 40,000.00	\$ -	\$ (47,800.00)	\$ -	\$ (7,800.00)

**Uniforms**

Lost Item Payments	\$ 300.00				
Sock Purchases					
Bags					
Game Jerseys & Pants					
Practice Jerseys & Pants					
Samples					
Socks					
Pink wrist bands/tape Promotional			\$ (150.00)		
Spring Motivation Shirts			\$ (2,700.00)		
Uniform Cleaning			\$ (700.00)		
Uniform Supplies			\$ (300.00)		
	\$ 300.00	\$ -	\$ (3,850.00)	\$ -	\$ (3,550.00)

**Volunteers**

Volunteer Opt Out Payments	\$ 800.00				
	\$ 800.00	\$ -	\$ -	\$ -	\$ 800.00

**Youth Programs**

8th grade weight training donations	\$ 3,100.00				
Coaching Costs			\$ (3,100.00)		
T-Shirts/practice shirts			\$ (2,000.00)		
Miscellaneous Expenses			\$ -		
	\$ 3,100.00	\$ -	\$ (5,100.00)	\$ -	\$ (2,000.00)

\$ 280,050.00 \$ - \$ (215,305.00) \$ -