

2021 Full Calendar Year Budget

CLASS	GL ACCOUNT	Budgeted Income	Actual Income	Budgeted Expenses	Actual Expenses	Budget Total	Actual Total
Advertising & Sponsorships							
	Cheer Sales	\$ 2,025.00	\$ -				
	Game Day Program Sales	\$ 4,950.00	\$ -				
	Package Sales	\$ 22,350.00	\$ -				
	Senior Memory Package	\$ 4,875.00	\$ -				
	Advertising Signage & Banners			\$ (2,000.00)	\$ -		
	Ask Packages			\$ (150.00)	\$ -		
	Marketing			\$ -	\$ -		
	Program Printing Expenses			\$ (16,125.00)	\$ -		
	Senior Signage & Banners			\$ (2,700.00)	\$ -		
	Thank You Gifts			\$ (300.00)	\$ -		
		\$ 34,200.00	\$ -	\$ (21,275.00)	\$ -	\$ 12,925.00	\$ -
APC							
	APC Donations	\$ -	\$ -				
	Kitchen Equipment & Supplies			\$ -	\$ -		
	Maintenance			\$ -	\$ -		
	Spring Nutrition			\$ -	\$ -		
	Weight Room Equipment & Supplies			\$ -	\$ -		
		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Banquets							
	Freshman Banquet Tickets	\$ -	\$ -				
	JV/Varsity Banquet Tickets	\$ 10,550.00	\$ -				
	Freshman Decorations			\$ -	\$ -		
	Freshman Coach Gifts			\$ (250.00)	\$ -		
	Freshman Food & Drinks			\$ (200.00)	\$ -		
	Freshman Gifts			\$ -	\$ -		
	Freshman Printing			\$ -	\$ -		
	Freshman Trophies			\$ -	\$ -		
	Senior Gifts			\$ (4,500.00)	\$ -		
	JV/Varsity Decorations			\$ (1,000.00)	\$ -		
	JV/Varsity Coach Gifts			\$ (900.00)	\$ -		
	JV/Varsity Gifts			\$ -	\$ -		
	JV/Varsity Printing			\$ -	\$ -		
	JV/Varsity Trophies			\$ (1,000.00)	\$ -		
	JV/Varsity Venue			\$ (10,050.00)	\$ -		
		\$ 10,550.00	\$ -	\$ (17,900.00)	\$ -	\$ (7,350.00)	\$ -
Boosters							
	Bus Tickets	\$ 4,000.00	\$ -				
	Memberships	\$ 5,300.00	\$ -				
	Parking	\$ 3,450.00	\$ -				

Seats	\$ 12,000.00	\$ -				
Bus			\$ (5,000.00)	\$ -		
Decals			\$ -	\$ -		
Exclusive Item Personalization			\$ -	\$ -		
Seat Name Supplies			\$ (400.00)	\$ -		
	\$ 24,750.00	\$ -	\$ (5,400.00)	\$ -	\$ 19,350.00	\$ -

Coaching

Clinics & Seminars			\$ -	\$ -		
Coach Uniforms			\$ (3,000.00)	\$ -		
Saturday Film Sessions			\$ -	\$ -		
Spring Training Coaches			\$ -	\$ -		
Stipends			\$ (28,600.00)	\$ -		
	\$ -	\$ -	\$ (31,600.00)	\$ -	\$ (31,600.00)	\$ -

Equipment

Inflatable Donations	\$ -	\$ -				
Footballs			\$ (1,350.00)	\$ -		
Field Equipment			\$ (3,650.00)	\$ -		
Helmets, Parts, Decals, Repairs			\$ (9,700.00)	\$ -		
Shoulder Pads			\$ -	\$ -		
Repairs			\$ (500.00)	\$ -		
Player Equipment & Supplies			\$ (500.00)	\$ -		
	\$ -	\$ -	\$ (15,700.00)	\$ -	\$ (15,700.00)	\$ -

Events

Kick-Off BBQ Tickets	\$ 1,800.00	\$ -				
Decorations			\$ (600.00)	\$ -		
Event Printing & Signage			\$ (100.00)	\$ -		
Field Clean-Up Supplies			\$ (1,500.00)	\$ -		
Event Food Purchases			\$ (2,500.00)	\$ -		
Events Miscellaneous Costs			\$ (200.00)	\$ -		
	\$ 1,800.00	\$ -	\$ (4,900.00)	\$ -	\$ (3,100.00)	\$ -

Football Program

Player Contributions	\$ 58,000.00	\$ -				
*Player Donations						
Game Day Nutrition			\$ (1,085.00)	\$ -		
Passing Leagues			\$ -	\$ -		
Team Meals			\$ (8,000.00)	\$ -		
Player Development			\$ -	\$ -		
	\$ 58,000.00	\$ -	\$ (9,085.00)	\$ -	\$ 48,915.00	\$ -

Fundraising

50/50	\$ 1,539.00	\$ -				
Community Donations	\$ 5,830.00	\$ -				
Escrip	\$ 1,000.00	\$ -				
eTeamSports Fundraiser	\$ 20,000.00	\$ -				
Football Mania Opt Out	\$ 600.00	\$ -				

Football Mania Ticket Sales	\$ 5,000.00	\$ -			
Fun Squares	\$ 3,000.00	\$ -			
Lift-A-Thon Income	\$ -	\$ -			
Matching Donations	\$ 4,530.00	\$ -			
PFAN Income	\$ -	\$ -			
Restaurant Nights	\$ -	\$ -			
Silent Auction	\$ -	\$ -			
Taste Misc. Income	\$ -	\$ -			
Fundraising Opt Out	\$ 1,375.00	\$ -			
Taste Ticket Sales	\$ -	\$ -			
Winner Proceeds	\$ 3,300.00	\$ -			
PFAN - Taste of Aliso Niguel			\$ -	\$ -	
Taste of Aliso - Silent Auction			\$ -	\$ -	
Winner Payments			\$ (3,300.00)	\$ -	
Sales Prizes			\$ (325.00)	\$ -	
eTeamSports Service Fee			\$ (1,400.00)	\$ -	
Fundraising Miscellaneous Costs			\$ (1,226.00)	\$ -	
	\$ 46,174.00	\$ -	\$ (6,251.00)	\$ -	\$ 39,923.00 \$ -

Operations

Interest	\$ -	\$ -			
Accounting Fees			\$ (1,460.00)	\$ -	
Banking Fees			\$ (5.00)	\$ -	
BOD Uniforms			\$ (130.00)	\$ -	
Business Registration Fees			\$ (120.00)	\$ -	
Communications			\$ (400.00)	\$ -	
Insurance			\$ (1,925.00)	\$ -	
Merchant & PayPal Fees			\$ (4,600.00)	\$ -	
Reserves			\$ (15,000.00)	\$ -	
Petty Cash			\$ -	\$ -	
Postage			\$ (150.00)	\$ -	
Taxes			\$ (60.00)	\$ -	
Website			\$ (235.00)	\$ -	
	\$ -	\$ -	\$ (24,085.00)	\$ -	\$ (24,085.00) \$ -

Photography & Videography & Game Communication

Camera Systems & Communica			\$ (500.00)	\$ -	
Varsity Game Day Photographer			\$ (6,500.00)	\$ -	
	\$ -	\$ -	\$ (7,000.00)	\$ -	\$ (7,000.00) \$ -

Player Gear & Spirit Wear

Online Store Percentage Income	\$ 2,500.00	\$ -			
Spirit Wear Sales Income	\$ 7,200.00	\$ -			
ANHS Staff Shirts			\$ -	\$ -	
Spirit Wear Purchase Costs			\$ (5,321.00)	\$ -	
Spirit Wear Supplies			\$ (142.00)	\$ -	
	\$ 9,700.00	\$ -	\$ (5,463.00)	\$ -	\$ 4,237.00 \$ -

Snack Bar

Donations	\$ -	\$ -				
Food Sales	\$ 7,500.00	\$ -				
Snack Bar Equipment			\$ -	\$ -		
Snack Bar Food & Beverages			\$ (3,750.00)	\$ -		
Snack Bar Supplies			\$ (400.00)	\$ -		
	\$ 7,500.00	\$ -	\$ (4,150.00)	\$ -	\$ 3,350.00	\$ -

Summer Camp

Summer Camp Player Payments	\$ 35,000.00	\$ -				
Summer Camp Coaching Fees			\$ (35,000.00)	\$ -		
Summer Camp - Misc Costs			\$ (100.00)	\$ -		
	\$ 35,000.00	\$ -	\$ (35,100.00)	\$ -	\$ (100.00)	\$ -

Uniforms

Lost Item Payments	\$ 1,000.00	\$ -				
Sock Purchases	\$ 250.00	\$ -				
Bags			\$ -	\$ -		
Game Jerseys & Pants			\$ -	\$ -		
Practice Jerseys & Pants			\$ (6,000.00)	\$ -		
Samples			\$ -	\$ -		
Socks			\$ -	\$ -		
Spring Motivation Shirts			\$ -	\$ -		
Uniform Supplies			\$ -	\$ -		
	\$ 1,250.00	\$ -	\$ (6,000.00)	\$ -	\$ (4,750.00)	\$ -

Volunteers

Volunteer Opt Out Payments	\$ 2,400.00	\$ -				
	\$ 2,400.00	\$ -	\$ -	\$ -	\$ 2,400.00	\$ -

Youth Programs

8th grade weight training donations	\$ 640.00	\$ -				
Coaching Costs			\$ (640.00)	\$ -		
T-Shirts/practice shirts			\$ -	\$ -		
Miscellaneous Expenses			\$ -	\$ -		
	\$ 640.00	\$ -	\$ (640.00)	\$ -	\$ -	\$ -

\$ 231,964.00 \$ - \$ (194,549.00) \$ -

Projected	\$ 37,415.00
Actual	\$ -