

CLASS	GL ACCOUNT	Budgeted Income	Actual Income	Budgeted Expenses	Actual Expenses	Budget Total	Actual Total
<b>Advertising &amp; Sponsorships</b>							
	Cheer Sales	\$ 1,300.00					
	Game Day Program Sales	\$ 6,300.00					
	Package Sales (Corporate)	\$ 23,000.00					
	Senior Memory Package	\$ 1,800.00					
	Advertising Signage & Banners			\$ (1,500.00)			
	Ask Packages (Corporate)			\$ (150.00)			
	Marketing			\$ (1,000.00)			
	Program Printing Expenses			\$ (5,000.00)			
	Senior Signage & Banners			\$ (2,100.00)			
	Thank You Gifts (Corporate)			\$ (600.00)			
		\$ 32,400.00	\$ -	\$ (10,350.00)	\$ -	\$ 22,050.00	-
<b>APC (Weight Room)</b>							
	APC Donations (Spring Nutrition)	\$ 2,400.00					
	Kitchen Equipment & Supplies						
	Maintenance						
	Spring Nutrition			\$ (7,235.00)			
	Weight Room Equipment & Supplies			\$ (2,000.00)			
		\$ 2,400.00	\$ -	\$ (9,235.00)	\$ -	\$ (6,835.00)	-
<b>Banquets</b>							
	Freshman Banquet Tickets	\$ 2,000.00					
	JV/Varsity Banquet Tickets	\$ 6,500.00					
	Freshman Decorations						
	Freshman Coach Gifts			\$ (700.00)			
	Freshman Food & Drinks			\$ (2,000.00)			
	Freshman Gifts						
	Freshman Printing			\$ (25.00)			
	Freshman Trophies (Awards)			\$ (150.00)			
	Senior Gifts			\$ (2,700.00)			
	JV/Varsity Decorations			\$ (500.00)			
	JV/Varsity Coach Gifts			\$ (1,800.00)			
	JV/Varsity Gifts			\$ -			
	JV/Varsity Printing			\$ (50.00)			
	JV/Varsity Trophies (Awards)			\$ (800.00)			
	JV/Varsity Venue			\$ (14,000.00)			
		\$ 8,500.00	\$ -	\$ (22,725.00)	\$ -	\$ (14,225.00)	-
<b>Boosters</b>							
	Bus Tickets (Party bus)						
	Memberships (Booster Club)	\$ 6,500.00					
	Parking	\$ 2,200.00					
	Seats	\$ 9,300.00					
	Bus						
	Decals			\$ (350.00)			
	Exclusive Item Personalization			\$ (300.00)			
	Seat Name Supplies			\$ (350.00)			
		\$ 18,000.00	\$ -	\$ (1,000.00)	\$ -	\$ 17,000.00	-
<b>Coaching</b>							
	Clinics & Seminars						
	Coach Uniforms			\$ (3,700.00)			
	Saturday Film Sessions						
	Spring Training Coaches			\$ (4,000.00)			
	Stipends			\$ (22,000.00)			
		\$ -	\$ -	\$ (29,700.00)	\$ -	\$ (29,700.00)	-
<b>Equipment</b>							
	Inflatable Donations / Rental	\$ 200.00					
	Footballs			\$ (1,500.00)			
	Field Equipment			\$ (7,000.00)			
	Helmets, Parts, Decals, Repairs (school owned)			\$ (15,000.00)			
	Shoulder Pads						
	Repairs			\$ (500.00)			
	Player Equipment & Supplies			\$ (1,500.00)			
		\$ 200.00	\$ -	\$ (25,500.00)	\$ -	\$ (25,300.00)	-
<b>Events</b>							
	Kick-Off BBQ / Fiesta Tickets	\$ 3,000.00					
	Decorations			\$ (500.00)			
	Senior Night			\$ (400.00)			
	Picture Day			\$ (200.00)			
	CIF (Tickets)			\$ (1,000.00)			
	Event Printing & Signage			\$ (100.00)			
	Field Clean-Up Supplies			\$ (800.00)			
	Event Food Purchases			\$ (5,800.00)			
	Events Miscellaneous Costs			\$ (150.00)			
		\$ 3,000.00	\$ -	\$ (8,950.00)	\$ -	\$ (5,950.00)	-
<b>Football Program</b>							
	Player Contributions	\$ 50,000.00					
	*Player Donations						
	Game Day Nutrition			\$ (7,550.00)			
	Passing Leagues			\$ (600.00)			
	Team Meals			\$ (8,500.00)			
	Player Development			\$ (5,500.00)			
		\$ 50,000.00	\$ -	\$ (22,150.00)	\$ -	\$ 27,850.00	-
<b>Fundraising</b>							
	Community Donations Misc	\$ 2,000.00					
	Escrip (Ralphs, Amazon)	\$ 1,000.00					
	eTeamSports Fundraiser (Spring Fundraiser)	\$ 34,000.00					
	Golf Ball Drop Opt Out (Fall Fundraiser)	\$ -					
	Golf Ball Drop Sales	\$ 12,000.00					

Matching Donations	\$ 2,500.00				
PFAN Income (Spring Fundraiser)	\$ 13,500.00				
Restaurant Nights	\$ 450.00				
Silent Auction	\$ 9,000.00				
Taste Misc. Income	\$ -				
Taste Opt out	\$ 800.00				
Taste Ticket Sales	\$ 18,900.00				
Winner Proceeds (Mania)	\$ -				
PFAN - Taste of Aliso Niguel			\$ (18,900.00)		
Taste of Aliso - Silent Auction			\$ (300.00)		
Ticket Purchase Costs - Football Mania					
Winner Payments - Mania / Golf Ball Drop			\$ (1,000.00)		
Sales Prizes			\$ (650.00)		
eTeamSports Service Fee			\$ (4,072.68)		
Golf Ball Drop Service Fee			\$ (1,500.00)		
Fundraising Miscellaneous Costs			\$ (500.00)		
	\$ 94,150.00	\$ -	\$ (26,922.68)	\$ -	\$ 67,227.32

**Operations**

Interest	\$ -				
Accounting Fees			\$ (1,100.00)		
Banking Fees			\$ (100.00)		
BOD Uniforms			\$ (280.00)		
Business Registration Fees (Annual fee)			\$ (100.00)		
Communications (Constant Contact / Zoom/DropBox)			\$ (900.00)		
Insurance			\$ (2,000.00)		
Merchant & PayPal Fees			\$ (5,800.00)		
Other Miscellaneous Expenditure			\$ (100.00)		
Petty Cash			\$ -		
Postage			\$ (250.00)		
Taxes			\$ (100.00)		
Website			\$ (250.00)		
	\$ -	\$ -	\$ (10,980.00)	\$ -	\$ (10,980.00)

**Photography & Videography & Game Communication**

Social Media			\$ (500.00)	\$ -	
Camera Systems & Communica			\$ (10,000.00)		
Varsity Game Day Photographer			\$ (3,250.00)		
	\$ -	\$ -	\$ (13,750.00)	\$ -	\$ (13,750.00)

**Player Gear & Spirit Wear**

Online Store Percentage Income	\$ 500.00				
Spirit Wear Sales Income					
ANHS Staff Shirts			\$ (1,500.00)		
Spirit Wear Purchase Costs			\$ -		
Spirit Wear Supplies			\$ -		
	\$ 500.00	\$ -	\$ (1,500.00)	\$ -	\$ (1,000.00)

**Snack Bar**

Food Sales	\$ 16,000.00				
Snack Bar Equipment			\$ (500.00)		
Snack Bar Food & Beverages			\$ (5,600.00)		
Snack Bar Supplies			\$ (500.00)		
	\$ 16,000.00	\$ -	\$ (6,600.00)	\$ -	\$ 9,400.00

**Summer Camp**

Summer Camp Player Payments	\$ 40,000.00				
Summer Camp Coaching Fees			\$ (38,000.00)		
Summer Camp T-shirts/practice shirts			\$ (2,700.00)		
Summer Camp - Misc Costs			\$ (100.00)		
	\$ 40,000.00	\$ -	\$ (40,800.00)	\$ -	\$ (800.00)

**Uniforms**

Lost Item Payments	\$ 500.00				
Sock Purchases					
Bags					
Game Jerseys & Pants					
Practice Jerseys & Pants					
Samples					
Socks					
Pink wrist bands/tape			\$ (500.00)		
Spring Motivation Shirts			\$ (2,700.00)		
Uniform Cleaning			\$ (5,000.00)		
Uniform Supplies			\$ (100.00)	\$ -	
	\$ 500.00	\$ -	\$ (8,300.00)	\$ -	\$ (7,800.00)

**Volunteers**

Volunteer Opt Out Payments	\$ 1,200.00				
	\$ 1,200.00	\$ -	\$ -	\$ -	\$ 1,200.00

**Youth Programs**

8th grade weight training donations	\$ 1,700.00				
Coaching Costs			\$ (1,700.00)		
T-Shirts/practice shirts			\$ (1,650.00)		
Miscellaneous Expenses			\$ -	\$ -	
	\$ 1,700.00	\$ -	\$ (3,350.00)	\$ -	\$ (1,650.00)

\$ 268,550.00 \$ - \$ (241,812.68) \$ -

Projected N.I.	\$ 26,737.32
Actual N.I.	-
Projected check figures	\$ 26,737.32
Actual	-